



# KPMG Corporate Finance LLC Advised Razzoo's, Inc. in a Debt Capital Raise



## KPMG Corporate Finance LLC

acted as the exclusive financial advisor to Razzoo's, Inc. in a debt capital raise

**Not disclosed  
October 2017**

### Transaction Team

**Robert Glowniak**  
Managing Director – Food & Beverage  
Chicago, IL  
312-665-2614  
rglowniak@kpmg.com

**Mike Rudolph**  
Managing Director – Capital Advisory  
Chicago, IL  
312-665-1442  
msrudolph@kpmg.com

**Pablo Escobar**  
Director – Capital Advisory  
New York City, NY  
212-872-3060  
pescobar@kpmg.com

**Doug Christensen**  
Vice President – Capital Advisory  
Chicago, IL  
312-665-2960  
djchristensen@kpmg.com

### About the engagement

KPMG Corporate Finance LLC (KPMG CF) acted as the exclusive financial advisor to Razzoo's, Inc. ("Razzoo's" or the "Company"), a leading Gulf Coast-inspired, specialty casual restaurant concept, in raising new senior debt facilities to provide funding for the Company's new store growth plans while also providing a dividend to shareholders.

Founded in 1991 and based in the Dallas-Fort Worth metroplex, Razzoo's has 20 locations – 19 located throughout Texas (primarily in the DFW area) and one location in Concord, NC. Razzoo's is a highly differentiated concept focused on guest experience, quality, authenticity, and customer service in a fun and upbeat atmosphere. The Company's exciting new concept, Tricky Fish, is a fast casual approach to Gulf Coast-inspired cuisine with an upbeat experience that appeals to a faster paced demographic.

KPMG CF approached a targeted universe of senior, unitranche, and subordinated debt capital providers, and successfully raised a new credit facility for the Company.

KPMG CF's deep industry expertise, in-depth knowledge of the credit markets, and relationships with a wide array of capital providers were critical to completing the transaction.

### Global coverage. Industry knowledge. Middle-Market focus.

The global Corporate Finance practices of KPMG International's network of independent member firms was ranked #1 as the top M&A middle-market adviser globally by Thomson Reuters SDC based on number of completed transactions, and has been named the #1 Global Mid-Market firm and Global Private Equity Mid-Market firm, by Bloomberg M&A Advisory League Tables, for 2016.

### KPMG Corporate Finance LLC

KPMG Corporate Finance LLC was recently named Transaction Advisory Firm of the Year by The Global M&A Network, and previously named Investment Bank of the Year by The M&A Advisor. KPMG Corporate Finance LLC provides a broad range of investment banking and advisory services to its domestic and international clients. Our professionals have the experience and depth of knowledge to advise clients on global mergers and acquisitions, sales and divestitures, buyouts, financings, debt restructurings, equity recapitalizations, infrastructure project finance, capital advisory, portfolio solutions, fairness opinions, and other advisory needs.

### Trust KPMG Corporate Finance LLC with your next transaction

[www.kpmgcorporatefinance.com](http://www.kpmgcorporatefinance.com)

The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act upon such information without appropriate professional advice after a thorough examination of the particular situation. The information contained in this communication does not constitute a recommendation, offer, or solicitation to buy, sell or hold any security of any issuer. Past performance does not guarantee future results.

© 2017 KPMG Corporate Finance LLC, a Delaware limited liability company. Member FINRA and SIPC. KPMG Corporate Finance LLC is a subsidiary of KPMG LLP, a Delaware limited liability partnership and the U.S. member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity. All rights reserved. NDPPS 716683

The KPMG name and logo are registered trademarks or trademarks of KPMG International.