



## GLOBAL MARKETS

### 10<sup>th</sup> ANNUAL WINNERS CIRCLE *Gala Celebration*

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**June 6, 2018, New York:** Global M&A Network, honored the winners the 10<sup>th</sup> Annual M&A Atlas Awards in categories of illustrious leaders, outstanding firms, deal teams and dealmakers, and best-value creating deals at the privately hosted gala held at the Intrepid Sea, Air and Space Museum, in New York last night.

“We are grateful to Mr. Bruce Mosler, chairman, Cushman & Wakefield brokerage group, and Co-Chair of the Intrepid, deliver opening remarks on the value of supporting the museum as well the veterans. Naturally, we honored the successes of top players from the world-wide transactional communities, their vision and excellence for executing transactions in competitive markets. We wish all the winners continued success the year ahead.” Shanta Kumari, CEO and Global Group Editor, at Global M&A Network.

Leadership honorees included Sean Roosen, CEO, Board Chair at Osisko Gold Royalties, and Founding Member of Osisko Mining; Gabriel de Alba, Partner at the Catalyst Capital, and Luis Sampson, Director of Corporate Finance as the recipient of M&A Leader accolade from Grupo Bimbo. The leadership award recipients are exceptional executives, building top-notch firms, creating jobs and success deal stories.

Global M&A Deal Team awardees include Nutrien as the “Corporate Team”, and L Catterton as the “Private Equity Team”. Sander Grieve, Partner at Bennett Jones (Canada) received the “Lawyer”, İbrahim Romano, Managing Director of Unlu (Turkey), won the “Emerging Markets Investment Banker”, Patrick Becker, CEO of Bexuco (China), awarded the “Boutique Investment Banker” prestigious professional accolades of the year.

Donnelly Financial | Venue won the coveted Global M&A VDR Firm top award again; along with nine others “Outstanding Firm of the Award” winners.

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about: World’s most prestigious, independently governed M&A Atlas Awards singularly honors excellence in the categories of deals, teams, firms, and leaders.

**Global M&A Network** is a diversified media, information and events connecting company; as well as the producer of world’s most coveted – M&A Atlas Awards from New York, Chicago, Hong Kong, Shanghai, Mumbai, to London. i-Participate and Engage, visit: [www.globalmanetwork.com](http://www.globalmanetwork.com)



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### LEADERSHIP ACHIEVEMENT AWARDS *Recipients of the Year*

about: Highest honor given to a c-level executive in admiration of their long-standing accomplishments, management talents, entrepreneurial talents, managerial skills, as well as influence and contributions made to advance and grow their respective organizations, industries, and economy.

#### SEAN ROOSEN

Chair, Board of Directors, Chief Executive Officer, Osisko Gold Royalties & Founding Member, Osisko Mining Corp and EurAsia Holding

*Recipient Of:* **CORPORATE GROWTH LEADERSHIP AWARD**

#### GABRIEL de ALBA

Managing Director, Partner  
The Catalyst Capital Group

*Recipient Of:* **PRIVATE EQUITY INVESTOR, LEADERSHIP AWARD**

#### LUIS FERNANDO SAMPSON

Director of Corporate Finance  
Grupo Bimbo

*Recipient Of:* **M&A LEADERSHIP AWARD**

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### DEAL TEAM AWARDS *Recipients of the Year*

about: The accolade is a firm-wide recognition from corporate and investor community segments for successfully formulating growth transactional strategies, expertise in identifying value deals, and significantly, getting deals done.

#### NUTRIEN

*Recipient Of:* **CORPORATE DEAL TEAM AWARD**

Leadership and the management teams of Agrium and Potash Corp. of Saskatchewan successfully completed transformational merger, creating one of the largest global agricultural company worth over \$36 billion with operations in over 16 countries. The transaction combined the world's largest producer of potash with maker of agricultural products, retail distribution and services.

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### DEAL TEAM

**AWARDS** *Recipients of the Year*

#### L CATTERTON

*Recipient Of:* **PRIVATE EQUITY DEAL TEAM AWARD**

L Catterton, the consumer-focused private equity firm invested \$2.3 billion in 26 consumer companies in parts of the world – from the North and Latin Americas, Asia Pacific to Europe. Some of the investment examples include acquisition of Pinarello in Italy, Grupo Espaçolaser, Brazil, Impresario Entertainment & Hospitality in Singapore, Seoul-based, eyewear brand Gentle Monster, Innis & Gunn, craft brewers in England, among others. Moreover, the firm had notable exits such as sale of Ferrara Candy, Mendocino Farms and PetVet Care Centers to KKR.

### DEALMAKER PROFESSIONAL

**AWARDS** *Recipients of the Year*

about: Honors brilliant and successful dealmakers from the investment banking, legal and services communities for their demonstrable record of executing value-creating transactions of behalf of the clients. The award recipient must win “Deal of the Year” award to be considered of this category.

#### SANDER A.J.R GRIEVE

Partner, Head of Mining  
Bennett Jones, LLP

*Recipient Of:* **LAWYER of the YEAR**

#### İBRAHIM ROMANO


Managing Director, Corporate Finance Advisory, Member of the Board of Directors  
ÜNLÜ & Co

*Recipient Of:* **EMERGING MARKETS M&A INVESTMENT BANKER of the YEAR**

#### PATRICK BECKER

Chief Executive Officer, Founder  
Bexuco Limited

*Recipient Of:* **BOUTIQUE M&A INVESTMENT BANKER of the YEAR**

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## OUTSTANDING FIRMS AWARDS *Winners of the Year*

GLOBAL PRIVATE EQUITY  
FIRM *of the YEAR* | SPECIALIST

**WINNER: L Catterton**

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GLOBAL M&A  
INVESTMENT BANK *of the YEAR*

**WINNER: Morgan Stanley**

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GLOBAL PRIVATE EQUITY M&A | MIDDLE MARKETS  
INVESTMENT BANK *of the YEAR*

**WINNER: Harris Williams & Co**

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GLOBAL M&A  
TRANSACTIONS ADVISOR *of the YEAR*

**WINNER: KPMG**

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GLOBAL VDR  
FIRM *of the YEAR*

**WINNER: Donnelly Financial | Venue**

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GLOBAL TRANSACTIONS & STRATEGY  
CONSULTING FIRM *of the YEAR*

**WINNER: FTI Consulting**

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GLOBAL M&A  
LAW FIRM *of the YEAR*

**WINNER: Sullivan & Cromwell, LLP**

GLOBAL M&A | MID to SMALL MARKETS  
LAW FIRM *of the YEAR*

**WINNER: Dentons, LLP**

GLOBAL M&A | SMALL MID MARKETS  
TRANSACTIONS ADVISOR *of the YEAR*


**WINNER: Baker Tilly International**

GLOBAL M&A PUBLIC RELATIONS  
FIRM *of the YEAR*

**WINNER: Finsbury**

*Note: Outstanding Firm Award, Winner Write-up. Published within five days following the awards gala. If you have not submitted information as requested, the deadline is June 8, 2018. Kindly contact us immediately if you have any questions.*

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### GLOBAL INDUSTRIES

#### M&A DEALS, *Awards Winners*

##### GLOBAL BUSINESS SERVICES DEAL *of the YEAR*

**WINNER:** Cushman & Wakefield acquires 20 VIC Management.

*Winner Trophy Presented:* Cushman & Wakefield.

##### GLOBAL CONSUMER GOODS DEAL *of the YEAR* | *Mid-Market*

**WINNER:** VF Corporation acquires Williamson-Dickie.

*Winner Trophy Presented:* Haynes & Boone, legal advisor to Williamson-Dickie.

##### GLOBAL FOOD & BEVERAGE DEAL *of the YEAR* | *Large*

**WINNER:** Danone acquires WhiteWave (DanoneWave), and sale of Stonyfield Farm to Lactalis.

*Winners Trophy Presented:* Danone, Wachtell, Lipton, Rosen & Katz, LLP legal advisor to Danone.

##### GLOBAL ENERGY & SERVICES DEAL *of the YEAR* | *Mid-Market*

**WINNER:** Energy Developments acquires Granger Energy Services from Granger.

*Winners Trophy Presented:* Energy Developments Pty Ltd, KPMG Corporate Finance to Granger.

##### GLOBAL ENERGY & SERVICES DEAL *of the YEAR* | *Large*

**WINNER:** Sale of Nova Transportadora do Sudeste by Petróleo Brasileiro to investor group including Brookfield Infrastructure, CIC Capital, GIC Private.

*Winners Trophy Presented:* Bradesco BBI financial advisor to the seller, Petrobras.

##### GLOBAL INDUSTRIALS DEAL *of the YEAR* | *Small Mid-Market*

**WINNER:** Trinseo acquires Applicazioni Plastiche Industriali (API).

*Winners Trophy Presented:* Capstone Headwaters, financial advisor to Trinseo.

##### GLOBAL INDUSTRIALS DEAL *of the YEAR* | *Large*

**WINNER:** WestRock acquires Multi Packaging Solutions.

*Winners Trophy Presented:* WestRock MPS.

##### GLOBAL FINANCIAL DEAL *of the YEAR* | *Mid-Market*

**WINNER:** Daiwa Securities acquires Signal Hill and remaining ownership in Sagent Advisors. (formation of DCS Advisory in USA).

*Winners Trophy Presented:* DCS Advisory.

##### GLOBAL FINANCIAL DEAL *of the YEAR* | *Large*


**WINNER:** KCG Holdings acquired by Virtu Financial.

*Winners Trophy Presented:* Sullivan & Cromwell, legal advisor to KCG.

##### GLOBAL PHARMA & DEVICES DEAL *of the YEAR* | *Large*

**WINNER:** BD (Becton Dickinson and Company) acquires C. R. Bard.

*Winners Trophy Presented:* Wachtell, Lipton, Rosen & Katz, LLP legal advisor to Bard.

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### GLOBAL INDUSTRIES

#### M&A DEALS, Awards Winners

GLOBAL RESOURCES & COMMODITIES DEAL *of the YEAR* | *Mid-Market*

**WINNER:** Traxys acquires CMC Comerals from Commercial Metals Company.

*Winners Trophy Presented:* Haynes & Boone, legal advisor to Traxys, portfolio company of The Carlyle Group.

GLOBAL RESOURCES & COMMODITIES DEAL *of the YEAR* | *Large*

**WINNER:** Sibanye Gold acquires Stillwater Mining Company.

*Winners Trophy Presented:* Sibanye Stillwater.

GLOBAL TECH DEAL *of the YEAR* | *Mid-Market*

**WINNER:** Sandvine acquired by Procera Networks, a portfolio company of Fransico Partners.

*Winners Trophy Presented:* Dentons, legal advisor to Sandvine.

GLOBAL TECH DEAL *of the YEAR* | *Large*

**WINNER:** Cisco acquires AppDynamics.

*Winners Trophy Presented:* Fenwick & West, legal advisor to long standing client, Cisco.

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### INVESTORS DEALS

#### Awards Winners

GLOBAL PRIVATE EQUITY DEAL *of the YEAR* | *Small Mid Markets*

**WINNER:** L Catterton acquires Pinarello.

*Winners Trophy Presented:* L Catterton.

GLOBAL PRIVATE EQUITY DEAL *of the YEAR* | *Middle Markets*

**WINNER:** Bridgepoint Development Capital acquires Construction Claims Group.

*Winners Trophy Presented:* DC Advisory financial advisor to Bridgepoint, and KeyBanc Capital Markets, advisor to Construction Claims Group and Hill International.

GLOBAL PRIVATE EQUITY DEAL *of the YEAR* | *Large*

**WINNER:** Apollo Education Group acquisition by The Vistria Group and Apollo Global Management.

*Winners Trophy Presented:* Sullivan & Cromwell, legal counsel to Apollo Education Group.


GLOBAL INFRASTRUCTURE DEAL *of the YEAR*

**WINNER:** IFM Investors acquisition stake in Mersin International Port from Akfen Holding.

*Winners Trophy Presented:* ÜNLÜ & Co financial advisor to Akfen.

**Standards:** Transactions must be closed in calendar year, ending January 10, 2018.

*Large-Cap qualified as transaction size valued above a billion USD. Middle Market as transaction size below a billion; and Small-Cap qualified as below \$100 million.*

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### **CORPORATE** *(strategic)* **M&A DEALS, Awards Winners**

GLOBAL CORPORATE DEAL *of the YEAR* | *Small Mid-Market*

**WINNER:** Vector Informatik acquires Vector Software.

*Winners Trophy Presented:* Capstone Headwater, financial advisor to Vector Software.

GLOBAL CORPORATE DEAL *of the YEAR* | *Middle Market*

**WINNER:** SAP acquires of Gigya.

*Winners Trophy Presented:* Fenwick & West, legal advisor to Gigya.

GLOBAL CORPORATE DEAL *of the YEAR* | *Large (Transaction Size Above \$1 billion, Below \$10 billion.)*

**WINNER:** IBERIABANK acquires Sabadell United Bank from Banco de Sabadell.

*Winners Trophy Presented:* Hunton Andrews Kurth, and Keefe, Bruyette & Woods, a Stifel Company, legal and financial advisors to Banco de Sabadell and Sabadell United.

GLOBAL CORPORATE DEAL *of the YEAR* | *Large – Mega (Transaction Size Above \$15 billion.)*

**WINNER:** Agrium merger with Potash Corporation of Saskatchewan (Nutrien).

*Winners Trophy Presented:* Nutrien, and Morgan Stanley financial advisor to Agrium and PCS.

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### **CROSS BORDER**

#### **M&A DEAL, Awards Winners**

CROSS BORDER DEAL *of the YEAR* | *Small Mid-Market, Transaction Size Below \$250 million.*

**WINNER:** Straumann Group acquires ClearCorrect.

*Winner Trophies Presented:* Straumann Group, KeyBanc Capital Markets, financial advisor to ClearCorrect.

CROSS BORDER DEAL *of the YEAR* | *Mid-Market, Transaction Size Above \$250 million, Below \$500 million.*

**WINNER:** Bonduelle acquires Ready Pac Foods, a portfolio company of H.I.G Capital.

*Winner Trophy Presented:* Harris Williams & Co, financial advisor to sellers.

CROSS BORDER DEAL *of the YEAR* | *Mid-Market, Transaction Size Above \$500 million, Below \$1 billion.*

**WINNER:** EAG Laboratories, portfolio company of from Odyssey Investment Partners sale to Eurofins Scientific.

*Winner Trophy Presented:* Harris Williams & Co, financial advisor to sellers.




CROSS BORDER DEAL *of the YEAR* | *Large, Transaction Size Above \$1 billion.*

**WINNER:** Natura Cosméticos acquires The Body Shop from L'Oréal.

*Winner Trophy Presented:* Natura Cosméticos.

**Standards:** Transactions must be closed in calendar year, ending January 10, 2018.

*Large-Cap qualified as transaction size valued above a billion USD. Middle Market as transaction size below a billion; and Small-Cap qualified as below \$100 million.*

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### EMERGING MARKETS M&A DEAL

*Middle Market Segment, Awards Winners*

EMERGING MARKETS DEAL *of the YEAR* | *Mid-Market, Transaction Size, Below \$500 million.*

**WINNER:** ENEA Group acquires ENGIE Energia Polska from ENGIE.

*Winner Trophy Presented:* Dentons, legal advisor to ENEA Group.

EMERGING MARKETS DEAL *of the YEAR* | *Large, Transaction Size Above \$500 million and Below \$5 billion.*

**WINNER:** Grupo Lala acquires Vigor Alimentos from JBS.

*Winner Trophy Presented:* Bradesco BBI, financial advisor to the sellers.

EMERGING MARKETS DEAL *of the YEAR* | *Large, Transaction Size Above \$10 billion.*

**WINNER:** First Gulf Bank merger with National Bank of Abu Dhabi (First Abu Dhabi Bank).

*Winner Trophy Presented:* First Abu Dhabi Bank.

**Emerging Markets Standards:** *Growth-Generating transaction from the developing markets – Latin, Central Americas, Eastern Europe, Africa, Middle East, or South East Asia, excludes China.*

*Large-Cap qualified as transaction size valued above a billion USD. Middle Market segment qualified as deal size below a billion.*

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### GLOBAL M&A DEAL

*Middle Market Segment, Awards Winners*

GLOBAL DEAL *of the YEAR* | *Mid-Market, Transaction Size Below \$100 million.*

**WINNER:** WearX acquisition by Metso Oyi.

*Winner Trophy Presented:* Metso Oyi, LCC Asia Pacific, financial advisor on the sale of WearX.

GLOBAL DEAL *of the YEAR* | *Mid-Market, Transaction Size Above \$100 million, Below \$250 million.*

**WINNER:** Anhui Efort Intelligent Equipment acquires O.L.C.I. Engineering.

*Winner Trophy Presented:* Bexuco financial advisor to Anhui Effort.

GLOBAL DEAL *of the YEAR* | *Mid-Market, Transaction Size Above \$250 million, Below \$500 million.*

**WINNER:** Catalyst Capital sale of Geneva Properties to Frasers Property.

*Winner Trophy Presented:* Catalyst Capital.

GLOBAL DEAL *of the YEAR* | *Mid-Market, Transaction Size Above \$500 million, Below \$750 million.*

**WINNER:** PKC Group acquired by Motherson Sumi Systems.

*Winner Trophy Presented:* Borenus, legal advisor to long-standing client, PKC Group.

GLOBAL DEAL *of the YEAR* | *Mid-Market, Transaction Size Above \$750 million, Below \$1 billion.*

**WINNER:** ARRIS International acquires Ruckus Wireless /ICX Switch from Broadcom.

*Winner Trophy Presented:* Troutman & Sanders, legal advisor to long-standing client, ARRIS.

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### GLOBAL M&A DEAL

*Large Segment, Awards Winners*

GLOBAL DEAL *of the YEAR* | *Large, Transaction Size Above \$1 billion, Below \$10 billion.*

**WINNER:** Osisko Gold Royalties acquisition of portfolio assets of Orion Mine Finance Group.

*Winner Trophy Presented:* Osisko Gold Royalties, Bennett Jones, legal advisor to Osisko.

GLOBAL DEAL *of the YEAR* | *Large, Transaction Size Above \$10 billion.*

**WINNER:** The Dow Chemical Company merger with E.I. du Pont de Nemours & Co (DowDupont).

*Winner Trophy Presented:* Morgan Stanley, financial advisor to Dow Chemical.

***Global Markets Standards:*** *Growth-Generating transaction from any sector, any part of the world with consequential effect within respective industry sector, and international operations/offering of the acquiring firm. Large-Cap qualified as transaction size valued above a billion USD. Middle Market segment qualified as deal size below a billion.*

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### RELEVANT Information:-

#### INDEPENDENT GOVERNANCE & SELECTION *Process*

Prestige stems from the integrity of the process. Finalists and winners are judged by point-indexed scoring method based on deal criteria that includes pre-and-post execution variables; deal style/negotiation; sector complexities; regulation/jurisdictions; stakeholder/community impact; leadership; brand strength; etc. League table rankings are immaterial for winner selection. Significantly, the process does not involve industry vendors or feedback to insure a 100% conflict-free, independent process.

#### AWARDS GALA WINNERS CIRCLE *Celebration*

Winners of the prestigious awards are officially honored at the networking gala and trophy presentation ceremony.

#### WINNER *Information*

**Leaders & Professional Award Recipients:** The recipient must personally attend the gala ceremony to accept their trophy accolade.

**Outstanding Firm Award Winners:** Announced from short-list of top contenders for each unique category. Only one firm is honored as a winner for category of award.

**NEW:** Starting this year, we will have a short write-up on the firm's that are honored as a winner at the gala ceremony. Promotional materials – logo, photos, etc., are made available to award winning firms free of any fees.

**Transaction Awards:** Naturally each deal consists of several advisors. Trophy is presented (1st) Corporate or private equity buyer, and nominee; (2) followed financial, legal or key deal advisors.

**NOTE:** If no deal team representative or advisor accepts winner trophy at the gala for the award-winning transactions, then the category is removed, and not considered a winner.


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#### SEC RULES & DISCLAIMER

U.S. Securities and Exchange Commission 'Touting Initiative' Rules: Winners should know – (1) Upon request, GM&AN will provide relevant criteria/description for winners to proudly accept and publicize their accolades. (2) There are no fees to nominate, hence no influence on "winner" results. (3) Participation at the events, and delegate registration fees for the networking gala dinner has no effect on winner selection since participating/attending firms' have no input on how the winners are selected.

Advertising & Promotional: GM&AN vets awards info for accuracy, thereby avoiding misrepresentation, or false claims. Unverified or incomplete information leads to disqualification.

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