

## KPMG Corporate Finance LLC acted as exclusive financial advisor to Pinnacle Architectural Lighting, Inc.



### About the engagement

KPMG Corporate Finance LLC (KPMG CF) acted as exclusive financial advisor to Pinnacle Architectural Lighting, Inc. (“Pinnacle”) on its announced sale to Legrand North America, Inc. (“Legrand”), a subsidiary of Legrand SA, based in France.

Pinnacle is a rapidly growing designer and supplier of architectural lighting solutions with a reputation for innovative, high-quality products purposefully designed for the commercial markets that has enabled Pinnacle to develop a leading position within the architectural and lighting designer community. Through multiple brands, spanning a comprehensive array of product families and designs, Pinnacle effectively serves a diverse set of end markets while selling into a wide range of new construction and tenant improvement projects across the U.S. and Canada. Pinnacle is based in Denver, CO.

“With the acquisition by Legrand, we can accelerate growth by leveraging their global reach, infrastructure, and technology to bring new architectural lighting solutions to our customers,” said Michael Moore, President of Pinnacle. “KPMG CF has deep expertise in the lighting industry and was instrumental in all aspects of the transaction from positioning our key attributes with prospective acquirers to negotiating a good result for both Pinnacle and Legrand.” Mr. Moore added, “KPMG CF truly served as our trusted adviser, providing constant support, advice and guidance throughout the process.”

### TRANSACTION TEAM

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“We are privileged to have advised Pinnacle in identifying a strategic partner that appropriately recognized the value created by Mr. Moore and his team while also positioning the company for continued, future growth,” said Shez Bandukwala, Managing Director with KPMG CF in Chicago who led the investment banking deal team working with Pinnacle.

### Global coverage. Industry knowledge. Middle-Market focus.

The Corporate Finance practices of KPMG International’s network of independent member firms (KPMG) have been ranked collectively a leading global M&A advisor according to Thomson Reuters SDC’s 2014 global transaction volume league tables. KPMG firms operate in 155 countries with over 2,600 investment banking professionals who are able to meet the needs of clients across the globe.

### KPMG Corporate Finance LLC

Recently named Investment Bank of the Year by The M&A Advisor, KPMG Corporate Finance LLC provides a broad range of investment banking and advisory services to its domestic and international clients. Our professionals have the experience and depth of knowledge to advise clients on global mergers and acquisitions, sales and divestitures, buyouts, financings, debt restructurings, equity recapitalizations, infrastructure project finance, capital advisory, real estate, portfolio solutions, fairness opinions, and other advisory needs.

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