



THE M&A
ATLAS
AWARDS

AMERICAS
Middle Markets



CONGRATULATIONS

to all the

2016 WINNERS!

December 7, 2016, New York: Global M&A Network, honored the winners the 8th ANNUAL AMERICAS M&A ATLAS AWARDS, in thirty-nine “Deal of the Year”, twenty-five “Outstanding Firms”, two “Dealmakers” and three “Leadership Achievement” awardees from the North and South Americas, middle market segments.

“We are delighted to honor the achievements of top players from the vibrant middle market transactional communities. The winners represent vision, courage and practicality for executing transactions in an increasingly competitive markets. We wish them continued success.” Shanta Kumari, CEO and Global Group Editor, at Global M&A Network.

The evening honored **Mr. Phil Canfield**, Managing Director, Co-Head of Tech, Media & Telecom Group at GTCR, as the recipient of the “Private Equity Growth Leadership Achievement” high honors, along with **Mr. Mike Gibbons**, Senior Managing Director, Principal and Founder, Brown Gibbons Lang & Co and **Mr. Ted Koenig**, President, Chief Executive Officer and Founder, Monroe Capital were awarded the “Leadership Achievement” accolade.

The leadership award recipients in their unique way are exceptional executives, leading and building top-notch firms, growing companies, creating jobs and effecting numerous success stories.

Wade Angus, Partner at Jones Day was recipient of the “Lawyer of the Year” and **Brent Earles**, Managing Director at Allegiance Capital won the “Boutique Investment Banker of the Year”, accolade.

GI Partners, The Carlyle Group, and Huron Capital won in the respective Private Equity Firm award categories, Raymond James and Jones Day won the America Investment Bank and Law Firm honors, while Bradesco BBI and Mattos Filho won in Latin America categories. KPMG won the Accounting & Transactions Advisor award, RMS received the Valuations & Due Diligence honors, FTI Strategic Communications, won the Public Relations Firm accolade and Donnelly Financial Solutions Venue® won the coveted “Virtual Data Room Firm of the Year” award.

Official Press Release, visit: <https://globalmanetwork.com/press-center>

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about: M&A ATLAS AWARDS: World’s most prestigious independent industry awards to exclusively honors excellence in the categories of best value-creating deals, top teams, outstanding firms and exceptional leaders.

PRESTIGE: Winning the M&A ATLAS AWARDS equates to achieving the highest “*Gold Standard of Performance*” seal of endorsement and validation locally, regionally since the winners are selected independently based on the deal performance criteria, expertise, clients served and leadership.

About Host: Global M&A Network is a diversified digital media and conference connecting company. The company produces the industry’s most coveted – The M&A ATLAS branded awards worldwide - from New York, Chicago, San Francisco, Hong Kong, Shanghai, Mumbai, to London.



CONGRATULATIONS: WINNERS CIRCLE *of the YEAR* | 2016

Three Exceptional

LEADERSHIP ACHIEVEMENT AWARDEES *of the Year*

about the award: Highest honor given to a c-level executive in admiration of their long-standing accomplishments, management talents, insights as well as influence and contributions made to advance and grow their respective organizations as well markets.



PHILIP A. CANFIELD

Managing Director, Co-Head of TMT Group
GTCR

Recipient Of:

PRIVATE EQUITY GROWTH LEADERSHIP
Awardee of the YEAR

Industry Category: Private Equity, middle market.



MICHAEL GIBBONS

Senior Managing Director, Principal and Founder
Brown Gibbons Lang & Co

Recipient Of:

LEADERSHIP ACHIEVEMENT
Awardee of the YEAR

Industry Category: Investment Bank or Legal, middle market.



THEODORE L. KOENIG

President, Chief Executive Officer and Founder
Monroe Capital

Recipient Of:

LEADERSHIP ACHIEVEMENT
Awardee of the YEAR

Industry Category: Lender or Transaction Services, middle market.

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CONGRATULATIONS: WINNERS CIRCLE *of the* **YEAR | 2016**

PROFESSIONAL AWARDEES *of the Year*

about the award: Dealmaker team awards presented to professionals from the advisory industry per individual track-record, expertise as well as for outstanding transactions completed during the past twelve months involving counterparty from the North or the South Americas.



S. WADE ANGUS

Partner
Jones Day

Recipient Of:

LAWYER *of the* **YEAR**



BRENT EARLES

Managing Director
Allegiance Capital Corporation

Recipient Of:

INVESTMENT BANKER *of the* **YEAR, Boutique**



CONGRATULATIONS: WINNERS CIRCLE *of the* YEAR | 2016

AMERICAS

DEALS *of the* YEAR, award winners:

DEAL *of the* YEAR | SMALL MARKETS

WINNER: DoApp acquisition by NEWSCYCLE Solutions.

Winner Trophy Presented: Capstone Partners, financial advisor to DoApp.

DEAL *of the* YEAR | SMALL MID MARKETS

WINNER: Sale of Clear Link to Skyes Enterprises.

Winner Trophy Presented: Harris Williams & Co, financial advisor to the sellers, Clear Link and Pamlico Capital.

DEAL *of the* YEAR | MIDDLE MARKETS

WINNER: Vonage Holdings acquisition of Nexmo from venture capital investor group.

Winner Trophy Presented: Vonage, and G2020, financial advisor to the sellers.

DEAL *of the* YEAR | LARGE MID MARKETS

WINNER: Sale of eBay Enterprise to investors led by Permira and Sterling Partners, including Longview Asset Management and Innotrac Corporation (Radial).

Winner Trophy Presented: Raymond James and the Liberty Advisor Group, consultant advisor to the buyer consortium.

CROSS BORDER DEAL *of the* YEAR | SMALL MID MARKETS

WINNER: Leyard Optoelectronic acquisition of Planar Systems.

Winner Trophy Presented: Roth Capital, financial advisor to China based, Leyard.

CROSS BORDER DEAL *of the* YEAR | MIDDLE MARKETS

WINNER: GE Power, subsidiary of General Electric Company acquisition of Doosan E&C HRSG.

Winner Trophy Presented: BDA Partners, financial advisor to South Korea based, Doosan.

CROSS BORDER DEAL *of the* YEAR | LARGE MID MARKETS

WINNER: Cisco acquisition of Acano.

Winner Trophy Presented: Fenwick & West, legal advisor to Cisco.

AMERICA PRIVATE EQUITY DEALS, award winners:

PRIVATE EQUITY DEAL *of the* YEAR | SMALL MID MARKETS

WINNER: Beringer Capital acquisition of Adweek from Mediabistro.

Winner Trophy Presented: BDA Partners, financial advisor to the seller, Mediabistro.

PRIVATE EQUITY DEAL *of the* YEAR | MIDDLE MARKETS

WINNER: AE Industrial Partners acquisition of Moeller.

Winner Trophy Presented: PM Corporate Finance, financial advisor to the seller Moeller Mfg. Company.

PRIVATE EQUITY DEAL *of the* YEAR | LARGE MID MARKETS

WINNER: GTCR acquisition of Lytx.

Winner Trophy Presented: GTCR.

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CONGRATULATIONS: WINNERS CIRCLE *of the* YEAR | 2016

OUTSTANDING PRIVATE EQUITY FIRM, *award winners:*

AMERICA PRIVATE EQUITY FIRM *of the* YEAR
WINNER: GI Partners

LATIN AMERICA PRIVATE EQUITY FIRM *of the* YEAR
WINNER: The Carlyle Group

AMERICA PRIVATE EQUITY FIRM *of the* YEAR | SMALL MID MARKETS
WINNER: Huron Capital Partners

OUTSTANDING M&A INVESTMENT BANK, *award winners:*

INVESTMENT BANK *of the* YEAR
WINNER: Raymond James

LATIN AMERICA INVESTMENT BANK *of the* YEAR
WINNER: Bradesco BBI

PRIVATE EQUITY TRANSACTIONS INVESTMENT BANK *of the* YEAR
WINNER: Lincoln International

U.S.A. INVESTMENT BANK *of the* YEAR
WINNER: Harris Williams & Co

U.S.A INVESTMENT BANK *of the* YEAR | SMALL MID MARKETS
WINNER: Capstone Partners

U.S.A BOUTIQUE INVESTMENT BANK *of the* YEAR
WINNER: Roth Capital

U.S.A OUTSTANDING M&A BOUTIQUE SPECIALIST INVESTMENT BANK *of the* YEAR, *award winners:*

ESOP INVESTMENT BANK *of the* YEAR | BOUTIQUE SPECIALIST
WINNER: CSG Partners

HEALTHCARE INVESTMENT BANK *of the* YEAR | BOUTIQUE SPECIALIST
WINNER: Provident Healthcare Partners

TECHNOLOGY INVESTMENT BANK *of the* YEAR | BOUTIQUE SPECIALIST
WINNER: Signal Hill

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OUTSTANDING

M&A SERVICES FIRM, *award winners:*

ACCOUNTING & TRANSACTION ADVISOR *of the* YEAR

WINNER: KPMG

VALUATIONS & DUE DILIGENCE ADVISOR *of the* YEAR

WINNER: RSM

PUBLIC RELATIONS FIRM *of the* YEAR

WINNER: FTI Strategic Communications

VIRTUAL DATA ROOM FIRM *of the* YEAR

WINNER: Donnelley Financial Solutions Venue

U.S.A OUTSTANDING LENDER, *award winners:*

LENDER *of the* YEAR | SMALL MID MARKETS

WINNER: Monroe Capital

LENDER *of the* YEAR | MID-MARKETS

WINNER: Medley Capital

LENDER *of the* YEAR | LARGE MID MARKETS

WINNER: Golub Capital

OUTSTANDING

M&A LAW FIRM, *award winners:*

AMERICAS LAW FIRM *of the* YEAR

WINNER: Jones Day

LATIN AMERICA LAW FIRM *of the* YEAR

WINNER: Mattos Filho Veiga Filho Marrey Jr e Quirog Advogados

U.S.A LAW FIRM *of the* YEAR | SMALL to MID MARKETS

WINNER: Troutman Sanders, LLP

ESOP LAW FIRM *of the* YEAR

WINNER: Greenberg Traurig, LLP

HEALTHCARE & PHARMA LAW FIRM *of the* YEAR

WINNER: Covington & Burling, LLP

TECHNOLOGY LAW FIRM *of the* YEAR

WINNER: Fenwick & West, LLP

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NORTH AMERICA

DEALS *of the YEAR*, award winners:

NORTH AMERICA DEAL *of the YEAR* | SMALL to MID MARKETS

WINNER: Fulton Bellows, portfolio company of Morris Capital Management sale to United Flexible.

Winner Trophy Presented: Cleary Gull, financial advisor to the sellers.

NORTH AMERICA DEAL *of the YEAR* | MIDDLE MARKETS

WINNER: BlackRock acquisition of Future Advisor.

Winner Trophy Presented: Kramer Levin Naftalis & Frankel LLP, legal advisor to BlackRock.

NORTH AMERICA DEAL *of the YEAR* | LARGE MID MARKETS

WINNER: Keane Group acquisition of Trican Well Service assets.

Winner Trophy Presented: Schulte Roth & Zabel LLP, legal advisor to buyers.

SOUTH AMERICA

DEALS *of the YEAR*, award winners:

SOUTH AMERICA DEAL *of the YEAR* | MIDDLE MARKETS

WINNER: NII Holdings sale of Nextel Communications Argentina to Grupo Clarin.

Winner Trophy Presented: Jones Day legal advisor to NII Holdings.

SOUTH AMERICA DEAL *of the YEAR* | LARGE MARKETS

WINNER: Banco de Credito e Inversiones acquisition of City National Bank from Bankia Group.

Winner Trophy Presented: Sullivan & Cromwell, LLP legal advisor to the sellers, Bankia Group.

COUNTRY

DEALS *of the YEAR*, award winners:

BRAZIL DEAL *of the YEAR*

WINNER: The Carlyle Group and Vinci Partners acquisition of Group Uniasselvi.

Winner Trophy Presented: The Carlyle Group, Bradesco BBI.

MEXICO DEAL *of the YEAR*

WINNER: Sale of Grupo Mabe to Ontex Group.

Winner Trophy Presented: Covington & Burling, LLP legal advisor to Grupo Mabe.

CANADA DEAL *of the YEAR*

WINNER: SOCAN acquisition of MediaNet.

Winner Trophy Presented: SOCAN, Headwaters MB, financial advisor to MediaNet.

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U.S.A

DEALS *of the* YEAR, award winners:

U.S.A DEAL *of the* YEAR | SMALL MARKETS

WINNER: Progressus Therapy acquisition by Invo Healthcare Associates.

Winner Trophy Presented: Capstone Partners, financial advisor to Progressus Therapy.

U.S.A DEAL *of the* YEAR | SMALL MID MARKETS

WINNER: Hooker Furniture acquisition of Home Meridian International.

Winner Trophy Presented: Schulte Roth & Zabel LLP, legal advisor to the sellers, Home Meridian International.

U.S.A DEAL *of the* YEAR | MIDDLE MARKETS

WINNER: Southern Company acquisition of PowerSecure International.

Winner Trophy Presented: Troutman Sanders LLP, legal advisor to the buyer, Southern Company.

U.S.A DEAL *of the* YEAR | LARGE MID MARKETS

WINNER: Shenandoah Telecommunications Company acquisition of NTELOS.

Winner Trophy Presented: Hunton & Williams, LLP legal advisor to the buyer, Shentel.

U.S.A DEAL *of the* YEAR | LARGE MARKETS

WINNER: GI Partners and Allscripts Healthcare Solutions joint venture acquisition of Netsmart Technologies.

Winner Trophy Presented: GI Partners.

U.S.A PRIVATE EQUITY DEAL *of the* YEAR | SMALL MARKETS

WINNER: Gemini Investors investment in Phillips Screw Company.

Winner Trophy Presented: Headwaters MB, financial advisor to the sellers.

U.S.A PRIVATE EQUITY DEAL *of the* YEAR | SMALL MID MARKETS

WINNER: The Dermatology Group recapitalization by The Riverside Company.

Winner Trophy Presented: Brown Lang & Gibbons, and Foley & Lardner, financial and legal advisor to the sellers respectively.

U.S.A PRIVATE EQUITY DEAL *of the* YEAR | MIDDLE MARKETS

WINNER: Stone Point Capital acquisition of NFP Advisor Services (Kestra Financial).

Winner Trophy Presented: Kramer Levin Naftalis & Frankel LLP, legal advisor to Stone Point.

U.S.A PRIVATE EQUITY DEAL *of the* YEAR | LARGE MID MARKETS

WINNER: Atlantic Street Capital sale of A Wireless to Lone Star and acquisition of 4G Wireless.

Winner Trophy Presented: Allegiance Capital, financial advisor on acquisition of 4G.

U.S.A GROWTH EQUITY DEAL *of the* YEAR

WINNER: Bregal Sagemount investment stake in Internet Truckstop Group.

Winner Trophy Presented: Signal Hill, financial advisor to ITG.

U.S.A ESOP DEAL *of the* YEAR

WINNER: Acquisition of Calip Diaries and E&M Ice Cream by E&M Ice Cream ESOP.

Winner Trophy Presented: E&M Ice Cream, CSG Partners, Greenberg Traurig.

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AMERICAS INDUSTRY

DEALS *of the* YEAR, award winners:

CONSUMER GOODS DEAL *of the* YEAR

WINNER: The Legacy Companies acquisition of EdgeCraft Corporation (Chef'sChoice).

Winner Trophy Presented: Headwaters MB, financial advisor to EdgeCraft.

ENTERTAINMENT & MEDIA DEAL *of the* YEAR

WINNER: i9 Sports acquisition by Employee Stock Ownership Trust.

Winner Trophy Presented: CSG Partners and Robinson Brog.

FINANCIAL SERVICES DEAL *of the* YEAR

WINNER: People's Securities, a subsidiary of People's United Bank acquisition of Gerstein Fisher.

Winner Trophy Presented: Silver Lane Advisors, financial advisor to Gerstein Fisher.

FOOD & BEVERAGE DEAL *of the* YEAR

WINNER: Sale of Idaho Pacific Holdings to Arlon Group.

Winner Trophy Presented: Harris Williams & Co, financial advisor to Idaho Pacific and Novacap.

HEALTHCARE DEAL *of the* YEAR

WINNER: Balance Point Capital Partners and 4C Capital acquisition of IGeneX.

Winner Trophy Presented: Provident Healthcare, financial advisor to IGeneX, and Andrews Kurth, LLP legal advisor.

INDUSTRIAL & MANUFACTURING DEAL *of the* YEAR

WINNER: Trachte recapitalization by Morgenthaler Private Equity (MPE).

Winner Trophy Presented: Cleary Gull, financial advisor to Trachte.

MATERIALS & PACKAGING DEAL *of the* YEAR

WINNER: Huron Capital sale of Optimum Plastics to Charter NEX Films.

Winner Trophy Presented: Huron Capital Partners.

MEDICAL SERVICES & MATERIALS DEAL *of the* YEAR

WINNER: CTS Corporation acquisition of CTG Advanced Materials from Blue Wolf Capital.

Winner Trophy Presented: Raymond James, financial advisor.

PHARMA & DEVICES DEAL *of the* YEAR

WINNER: Tribute Pharmaceuticals Canada merger with Pozen (Aralez Pharmaceuticals).

Winner Trophy Presented: Troutman Sanders, LLP legal advisor to Tribute Pharmaceuticals.