



# KPMG Corporate Finance LLC acted as exclusive financial advisor to E.I. du Pont de Nemours & Company



has completed the divestiture of its global Authentication business to



DeLaRue

\$25M

January 2017

## About the engagement

KPMG Corporate Finance LLC (KPMG CF) acted as exclusive financial advisor to E.I. du Pont de Nemours & Company (DuPont) on the divestiture of its Authentication business to De La Rue plc, a UK-based anti-counterfeiting solutions provider.

Based in Logan, Utah and with operations in Wilmington, Delaware, DuPont Authentication manufactures and sells photopolymer films focused on anti-counterfeiting and secure ID applications. Its technology is used to authenticate products ranging from consumer electronics to spirits and also to secure identity documents. DuPont Authentication has a well-established global customer base in both brand protection and identity authentication. Its customers include global governmental entities and leading consumer product companies.

DuPont retained KPMG CF as its exclusive financial advisor to explore its strategic alternatives including a sale of the business. KPMG CF leveraged its deep industry expertise to market the transaction to strategic and financial buyers. By positioning the Company to highlight its proprietary technologies, strong brand name and attractive growth story, KPMG CF was able to attract significant buyer interest.

*"We are extremely happy with the outcome of the transaction for our Authentication team and our business. KPMG was critical in securing an exceptional valuation from an international strategic buyer in record time. I personally felt confident knowing KPMG was on our team. We recognize and appreciate their strong M&A expertise, outstanding support & responsiveness at all hours, and collaboration as we worked through all aspects of the deal" – Colleen Pritchett, Global Business Director – DuPont Advanced Printing*

## Global coverage. Industry knowledge. Middle-Market focus.

The global Corporate Finance practices of KPMG International's network of independent member firms was ranked #1 as the top M&A middle-market adviser globally by Thomson Reuters SDC based on number of completed transactions, and has been named the #1 Global Mid-Market firm and Global Private Equity Mid-Market firm, by Bloomberg M&A Advisory League Tables, for 2016.

## KPMG Corporate Finance LLC

KPMG Corporate Finance LLC was recently named Transaction Advisory Firm of the Year by The Global M&A Network, and previously named Investment Bank of the Year by The M&A Advisor. KPMG Corporate Finance LLC provides a broad range of investment banking and advisory services to its domestic and international clients. Our professionals have the experience and depth of knowledge to advise clients on global mergers and acquisitions, sales and divestitures, buyouts, financings, debt restructurings, equity recapitalizations, infrastructure project finance, capital advisory, real estate, portfolio solutions, fairness opinions, and other advisory needs.

## Trust KPMG Corporate Finance LLC with your next transaction

[www.kpmgcorporatefinance.com](http://www.kpmgcorporatefinance.com)

### Transaction Team:

**Stephen W. Guy**  
Managing Director & Group Head  
Baltimore, MD  
410-949-8909  
[sguy@kpmg.com](mailto:sguy@kpmg.com)

**David W. Lazarek**  
Associate  
Baltimore, MD  
410-949-2747  
[diazarek@kpmg.com](mailto:diazarek@kpmg.com)

**Conor Furlong**  
Associate  
Richmond, VA  
804-780-1902  
[conorfurlong@kpmg.com](mailto:conorfurlong@kpmg.com)

Corporate finance services, including Financing, Debt Advisory, and Valuation Services, are not performed by all KPMG member firms and are not offered by member firms in certain jurisdictions due to legal or regulatory constraints.

The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act upon such information without appropriate professional advice after a thorough examination of the particular situation. The information contained in this communication may not be representative of the experience of other clients and does not constitute a recommendation, offer, or solicitation to buy, sell or hold any security of any issuer. Past performance does not guarantee future results.

© 2017 KPMG Corporate Finance LLC, a Delaware limited liability company. Member FINRA and SIPC. KPMG Corporate Finance LLC is a subsidiary of KPMG LLP, a Delaware limited liability partnership and the U.S. member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity. All rights reserved. NDPPS 640284

The KPMG name and logo are registered trademarks or trademarks of KPMG International.

