



# KPMG Corporate Finance LLC acted as exclusive financial advisor to OpenGate Capital



Financial adviser to  
OpenGate Capital on the  
sale of Getronics LATAM  
to Southern Cross Group

SOUTHERN CROSS GROUP

December 2016

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### About the engagement

KPMG Corporate Finance LLC (KPMG CF) acted as exclusive financial advisor to OpenGate Capital, a global private equity firm, on the sale of Getronics LATAM to Southern Cross Group, a leading Latin American private investment firm.

Getronics LATAM, with operations in Mexico, Colombia, Peru and Venezuela, is an integrated ICT products and services provider for the large enterprise market including workspace management services, connectivity, data centers and consultancy services.

KPMG CF leveraged its deep knowledge of the IT services industry and extensive, global investor relationships to ultimately complete the sale of the Getronics LATAM business to Southern Cross Group. The exit yields greater than 11 times invested capital for OpenGate Capital.

### Global coverage. Industry knowledge. Middle-Market focus.

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