



# KPMG corporate finance LLC acted as the exclusive financial advisor to 365 retail markets



## Transaction team

**Mihir Jobalia**  
Managing Director  
Santa Clara, CA  
+1 408-367-2850  
mjjobalia@kpmg.com

**JP Ditty**  
Managing Director  
Santa Clara, CA  
+1 408-367-3826  
jpditty@kpmg.com

**Grant Heffernan**  
Senior Associate  
Santa Clara, CA  
+1 408-367-4118  
gheffernan@kpmg.com

**Alex Chien**  
Associate  
Santa Clara, CA  
+1 408-367-5703  
alexanderchien@kpmg.com

## About the engagement

KPMG Corporate Finance LLC (KPMG CF) acted as the exclusive financial advisor to 365 Retail Markets (365) on its sale to McCarthy Capital.

Based in Troy, Michigan, 365 offers a best-in-class, point-of-sale platform for use in the workplace. Its proprietary technology and customer service provide a turnkey platform that enables vending and foodservice operators to provide a better customer experience, improve operations, and increase profits.

KPMG CF's deep industry knowledge and relationships in the software and point-of-sales (POS) sectors were critical to completing the transaction. Joe Hessling, Founder and CEO of 365, commented, "The KPMG team was patient, thoughtful, and highly strategic while we worked closely through complex deal structures and challenging board dynamics. In the end, they found us the perfect financial partner for long-term growth. As a founder, they brought a level of understanding to my personal situation that I appreciated very much."

## Global coverage. Industry knowledge. Middle-Market focus.

The Corporate Finance practices of KPMG International's network of independent member firms (KPMG) have been ranked collectively a leading global M&A advisor according to Thomson Reuters SDC's 2015 global transaction volume league tables. KPMG firms operate in 155 countries with over 2,600 investment banking professionals who are able to meet the needs of clients across the globe.

## KPMG Corporate Finance LLC

Recently named Investment Bank of the Year by The M&A Advisor, KPMG Corporate Finance LLC provides a broad range of investment banking and advisory services to its domestic and international clients. Our professionals have the experience and depth of knowledge to advise clients on global mergers and acquisitions, sales and divestitures, buyouts, financings, debt restructurings, equity recapitalizations, infrastructure project finance, capital advisory, real estate, portfolio solutions, fairness opinions, and other advisory needs.

## Trust KPMG Corporate Finance LLC with your next transaction

[www.kpmgcorporatefinance.com](http://www.kpmgcorporatefinance.com)

Corporate finance services, including Financing, Debt Advisory, and Valuation Services, are not performed by all KPMG member firms and are not offered by member firms in certain jurisdictions due to legal or regulatory constraints. The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

The information contained in this communication does not constitute a recommendation, offer, or solicitation to buy, sell or hold any security of any issuer. Past performance does not guarantee future results.

© 2016 KPMG Corporate Finance LLC, a Delaware limited liability company. Member FINRA and SIPC. KPMG Corporate Finance LLC is a subsidiary of KPMG LLP, a Delaware limited liability partnership and the U.S. member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity. All rights reserved. NDPPS 606157

The KPMG name and logo are registered trademarks or trademarks of KPMG International.

