

KPMG Corporate Finance LLC acted as exclusive financial advisor to Grant & Weber Washington, Inc.



TRANSACTION TEAM

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About the engagement

KPMG Corporate Finance LLC (KPMG CF) acted as financial adviser to Grant & Weber Washington (“GWW”), on the sale of essentially all of its assets to GetixHealth, a portfolio company of Trivest.

Founded in 2010 and based in Puyallup, Washington, GWW is a leading business process outsourcer focused on providing revenue cycle management solutions to hospitals and large physician groups. GWW offers its healthcare provider clients the ability to develop and implement customized revenue cycle management solutions that deliver clients measurable results in the form of lower operating costs, improved cash collection, higher cash flows and greater patient satisfaction.

KPMG CF identified GetixHealth, a competitor based in Houston, Texas, as a potential buyer with multiple levels of strategic interest. KPMG CF worked closely with both GetixHealth and Trivest, a private equity group based in Coral Gables, Florida, to complete the transaction.

KPMG CF advised GWW on a wide range of strategic and financial matters including: analyzing various options for structuring the transaction, negotiating with the buyers, and completing due diligence.

Global coverage. Industry knowledge. Middle-Market focus.

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KPMG Corporate Finance LLC

KPMG Corporate Finance LLC provides a broad range of investment banking and advisory services to its domestic and international clients. Our professionals have the experience and depth of knowledge to advise clients on global mergers and acquisitions, sales and divestitures, buyouts, financings, debt restructurings, equity recapitalizations, infrastructure project finance, capital advisory, real estate, portfolio solutions, fairness opinions, and other advisory needs.

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