

KPMG Corporate Finance acted as exclusive financial advisor to Advantech Co., Ltd.



TRANSACTION TEAM

Jay Cheng

President
KPMG Deal Advisory
Taiwan
+886 2 8758 9981
jaycheng@kpmg.com.tw

Chrisanne Corbett

Managing Director
Chicago
+1 312-665-2779
ccorbett@kpmg.com

Amal Lahoud

Director
Los Angeles
+1 213-955-8604
alahoud@kpmg.com

About the engagement

A global team of KPMG Corporate Finance professionals in Taiwan and the U.S. advised Advantech Co., Ltd. ("Advantech"), a worldwide leader in Industrial Intelligent Systems, on the acquisition of B+B SmartWorx Inc. ("B+B SmartWorx"), a privately-held company based in Ottawa, Illinois, from Graham Partners for a cash consideration of US\$99.85 Million on a debt and cash-free basis¹.

B+B SmartWorx, a designer and manufacturer of industrial connectivity and communication solutions, has developed deep industrial connectivity expertise, supported by teams in the U.S., Ireland and Czech Republic. With this acquisition, Advantech will expand its Industrial Connectivity product portfolio and increase its global market share by leveraging B+B SmartWorx' branding and sales channels in the U.S., Europe, and the Middle East.

Global coverage. Industry knowledge. Middle-Market focus.

The Corporate Finance practices of KPMG International's network of independent member firms (KPMG) have been ranked collectively a leading global M&A advisor according to Thomson Reuters SDC's 2014 global transaction volume league tables. KPMG firms operate in 155 countries with over 2,600 investment banking professionals who are able to meet the needs of clients across the globe.

KPMG Corporate Finance LLC

Recently named *Investment Bank of the Year* by The M&A Advisor, KPMG Corporate Finance LLC provides a broad range of investment banking and advisory services to its domestic and international clients. Our professionals have the experience and depth of knowledge to advise clients on global mergers and acquisitions, sales and divestitures, buyouts, financings, debt restructurings, equity recapitalizations, infrastructure project finance, capital advisory, real estate, portfolio solutions, fairness opinions, and other advisory needs.

Trust KPMG Corporate Finance LLC with your next transaction

www.kpmgcorporatefinance.com

1. KPMG Corporate Finance LLC assisted KPMG LLP Taiwan, the client's lead financial advisor, by performing those aspects of the transaction related to the United States.

Corporate finance services, including Financing, Debt Advisory, and Valuation Services, are not performed by all KPMG member firms and are not offered by member firms in certain jurisdictions due to legal or regulatory constraints. The information contained herein is of a general nature and is not intended to address the circumstances of any particular individual or entity. Although we endeavor to provide accurate and timely information, there can be no guarantee that such information is accurate as of the date it is received or that it will continue to be accurate in the future. No one should act on such information without appropriate professional advice after a thorough examination of the particular situation.

The information contained in this communication does not constitute a recommendation, offer, or solicitation to buy, sell or hold any security of any issuer. Past performance does not guarantee future results.