

KPMG Corporate Finance LLC acted as exclusive financial advisor to MetricStream, Inc.



MetricStream

KPMG Corporate Finance LLC

Capital Raise

\$60,000,000

August 2014

About the engagement

KPMG Corporate Finance LLC (KPMG CF) acted as exclusive financial advisor to MetricStream, Inc. (MetricStream) on its \$60 million capital raise.

MetricStream is a market leader in enterprise-wide Governance, Risk, Compliance (GRC) and Quality Management Solutions. MetricStream solutions are used by leading global corporations in diverse industries such as Financial Services, Healthcare, Life Sciences, Energy and Utilities, Food, Retail, CPG, Government, Hi-tech and Manufacturing to manage their risk management programs, quality management processes, regulatory and industry-mandated compliance and other corporate governance initiatives. MetricStream also owns and operates www.ComplianceOnline.com portal - the largest GRC advisory network and one of the largest GRC communities. MetricStream is headquartered in Palo Alto, California with European offices in London, Paris, Basel, Milan and Valencia.

KPMG Corporate Finance leveraged its deep knowledge of the software industry and its thorough understanding of GRC to successfully position the unique product characteristics and rapid growth of MetricStream. Our efforts resulted in the identification of multiple global private equity/strategic investors interested in MetricStream, with the ultimate selection of Sageview Capital as the lead, with participation from previous investors Goldman Sachs and Kaiser Permanente in a Series 4 funding of \$60 million in preferred equity.

"KPMG Corporate Finance indeed exceeded our expectations," said Gunjan Sinha, Executive Chairman. *"What we saw in their process was a focused pursuit to attain the best outcome for MetricStream. KPMG put a full and deeply experienced team on our project and worked tirelessly to get us from setting up our data room to fully funded within 90 days."*

Global coverage. Industry knowledge. Middle-Market focus.

The Corporate Finance practices of KPMG International's network of independent member firms (KPMG) have been ranked collectively a leading global M&A advisor according to Thomson Reuters SDC's 2013 global transaction volume league tables. KPMG firms operate in 155 countries with over 2,600 investment banking professionals who are able to meet the needs of clients across the globe.

KPMG Corporate Finance LLC

KPMG Corporate Finance LLC provides a broad range of investment banking and advisory services to its domestic and international clients. Our professionals have the experience and depth of knowledge to advise clients on global mergers and acquisitions, sales and divestitures, buyouts, financings, debt restructurings, equity recapitalizations, infrastructure project finance, capital advisory, real estate, portfolio solutions, fairness opinions, and other advisory needs.

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