

KPMG Corporate Finance LLC acted as exclusive financial advisor to Mitsubishi Rayon Co., Ltd.



TRANSACTION TEAM

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About the engagement

KPMG Corporate Finance LLC (KPMG CF) acted as financial adviser to Mitsubishi Rayon Co., Ltd., (MRC) on its wholly owned subsidiary, Mitsubishi Rayon America, Inc.'s (MRA) merger with Aldila, Inc. (Aldila). MRA founded in 1983 and headquartered in New York, New York, produces chemicals, plastics, coating resins, and other specialty products for a broad range of industries.

Based in Poway, California, Aldila is one of the world's largest manufacturers of carbon fiber shafts. Aldila is a leading designer, manufacturer, and marketer of carbon-based composite products and materials that are used in three primary end markets: carbon-based preimpregnated composite fibers, graphite golf shafts, and archery products.

KPMG CF was engaged by MRC to assist in analyzing, structuring, and negotiating a merger transaction with Aldila and MRC's U.S. subsidiary, MRA. Utilizing a cross-functional team of professionals from KPMG International's member firms in Japan, the U.S., and Vietnam, KPMG CF advised or facilitated advisory services to MRC on all major aspects of the transaction, including transaction due diligence, deal pricing and negotiation, transaction structuring, and tax-related issues.

Key factors supporting the successful completion of this transaction included a smooth cross-border merger and acquisition (M&A) experience for both buyer and seller through KPMG CF's longstanding relationships with KPMG Japan and an expedited due diligence process utilizing the breadth of experience in transaction services and tax in key locations of KPMG International's member firms in the US, Japan, Vietnam, and China. KPMG CF's market knowledge helped to effectively navigate a competitive auction process and help ensure the most compelling offer was positioned and accepted by the seller.

The merger transaction will enable MRC to benefit from significant operating synergies, further strengthen, and expand its graphite golf shaft and carbon fiber intermediate materials businesses within the U.S. market.

Global coverage. Industry knowledge. Middle-Market focus.

The Corporate Finance practices of KPMG International's network of independent member firms (KPMG) have been ranked collectively as the number one global mid-market advisor based on total deal volume announced in 2012, according to Thomson Reuters SDC. KPMG firms operate in 156 countries with over 2,600 professionals who are able to meet the needs of clients across the globe.

KPMG Corporate Finance LLC provides a broad range of investment banking and advisory services to its domestic and international clients. Our professionals have the experience and depth of knowledge to advise clients on global mergers and acquisitions, sales and divestitures, buyouts, financings, debt restructurings, equity recapitalizations, infrastructure project finance, capital advisory, real estate, portfolio solutions, fairness opinions, and other advisory needs.

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